



Accelerate Your Business Partner with Teradici

Fulfill the Promise of the Cloud

Teradici is the creator of the PCoIP® remoting protocol technology and Cloud Access Software. Teradici technology and products provide seamless and secure delivery of remote desktop experiences. Our PCoIP technology is delivered as a key ingredient for remote workstation access, desktop-as-a-service, virtual desktop infrastructures and secure zero client end points. The PCoIP portfolio includes products that differentiate your value proposition, boost your profitability and help you grow as you equip customers with the most secure remoting solutions for public, private, and multicloud environments.

It's time to take advantage of the fast growing opportunities, resources and incentives available when you partner with Teradici. Join our program for expertise in PCoIP solutions designed to accelerate businesses.

"The goal of our channel programs is to add tremendous value to our partners' businesses and the solutions they bring to their customers."

David Smith, CEO, Teradici

Learn More



What is PCoIP?

Teradici's PCoIP technology securely transfers and compresses the entire desktop experience to any PCoIP-ready end-point. Because the protocol transfers images only, in the form of pixels, no business information ever leaves the data center. From a user's perspective, the working experience is no different than if they were working from a traditional PC.

Only PCoIP technology is trusted by performance-demanding users to deliver a secure, full fidelity and outstanding user experience over the most challenging network conditions.

[Learn more about PCoIP and the new PCoIP Ultra protocol enhancements >](#)



What can you expect as a Teradici partner?

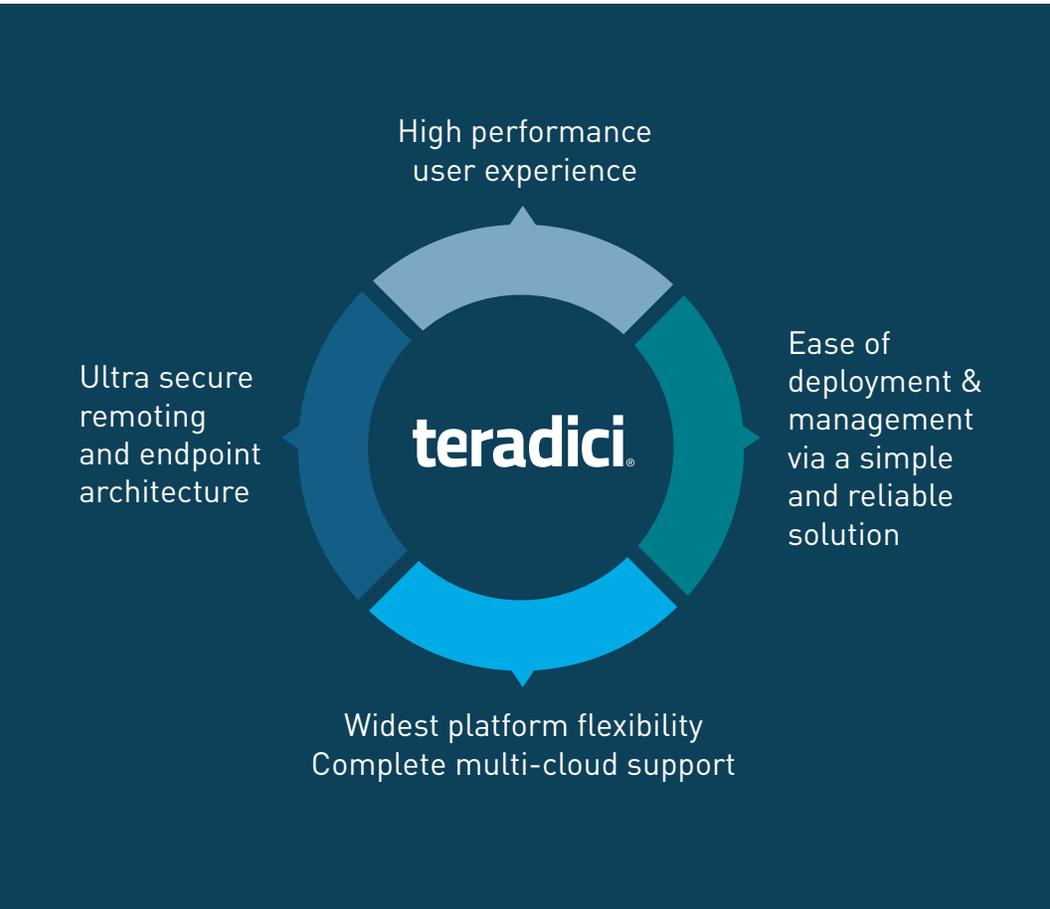
- Simple onboarding and reseller locator listing
- Deal registration and NFR discounts
- Sales-qualified leads
- Channel and customer promotions
- Learn online via free interactive training modules
- Valuable selling tools and competitive positioning
- Product and technical information
- Turn-key, co-brandable marketing campaigns and assets



Trusted PCoIP Technology

The world's largest cloud computing companies rely on PCoIP to fulfill the promise of the cloud – an outstanding user experience securely delivered to any device, anywhere.





Market Opportunity

“The experience with PCoIP is indistinguishable from being in front of a local workstation. Image loading feels instantaneous and 3D models don’t go fuzzy when you spin them. Compared to other protocols we’ve tried, the PCoIP protocol lets us see the finer details and easily zoom in—for example, to look for wear.”

Bill Smith, IT Architect, Bell

“The Teradici PCoIP Ultra protocol enhancements promise significant performance advantages for customers by sharing resources across CPUs and GPUs to maximize efficiency. This enhances the usability and practicality of virtual workstations for graphics-intensive workloads, especially as frame rates and higher resolutions push performance expectations ever higher.”

John Fanelli, Vice President, virtual GPU, NVIDIA

“Microsoft and Teradici are assuring that are customers stay at the cutting edge of performance for graphics accelerated applications in the Cloud.”

Cory Sanders, Microsoft Azure

Teradici Product Portfolio

Teradici All Access Plans

Teradici All Access plans are a complete set of remoting solutions for knowledge workers and power users across a wide range of vertical markets. Built on trusted PCoIP technology, All Access delivers the highest security for accessing workloads and applications hosted in any private or public cloud.



Desktop Access includes all the elements administrators need to efficiently manage and maintain their PCoIP Zero Client deployment. [Learn more >](#)



Cloud Access enables businesses to migrate non-GPU workloads and applications to a private or public cloud, and securely access them from any PCoIP endpoint.

[Learn more >](#)



Cloud Access Plus enables businesses to migrate graphics-intensive workloads and graphics-intensive applications to a private or public cloud. [Learn more >](#)

Available Via Our OEM Ecosystem

PCoIP Zero Clients

PCoIP Zero Clients are the highest performance, most secure, and easiest to manage cloud computing end point, providing end-users a seamless experience. Available from top OEMs in the industry, PCoIP Zero Clients, allow IT to quickly scale and deliver a cost-effective, rich desktop computing experience.

“Zero clients have been a very positive wave of change throughout our operation, and it’s made us rethink how we can deliver services in the future.”

Bruce Mager, Senior IT Architect, The Civil Service Superannuation Board



Start taking advantage of Teradici's
Partner Program benefits.

Register Today

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